



The wisdom of **experience.**
The power of a **network.**
The strength of a **warrior.**

Committed to the Independent Insurance Producer



A few words from the President & COO



Jim Hallberg, President

Warrior Insurance Network (WIN) is a dynamic marketing entity that works to improve results for its member insurance companies by coordinating their branding and communications with independent producers, their agencies, and their customers. Agency partners can count on WIN's outstanding

customer service, innovative marketing, and new programs to help their business thrive. Additionally, WIN utilizes leading-edge automation to streamline work processes and improve efficiency.

WIN and its member insurance companies are constantly striving to help protect customers when they need it most with a unique portfolio of quality, well underwritten personal auto products such as non-standard auto, preferred auto, niche commercial lines, general liability and commercial auto, such as livery, taxi, and non-emergency medical transportation insurance. WIN is a valuable partner who is committed to helping their producer partners succeed. We welcome the opportunity to work with you and your agency.

Jim Hallberg
CEO/President
Warrior Insurance Network



Sandy Horn, Chief Operating Officer

I've been part of the Warrior Insurance family for over 40 years. During my tenure, I have witnessed numerous changes – expansion into new states, new products, and investment in new technology.

However, I'm proud to say that what has not changed is our member insurance companies' commitment to remaining true to competitively priced, quality products, and providing our customers and producer partners with the superior service they have come to expect.

Over the years Warrior has remained steadfast to our organization's core principles which help to guide us every business day. These principles, or The Warrior Code, have allowed our organization to flourish. Within the pages of this brochure, we outline each characteristic. I invite you to join us on our quest; discover the success found within The Warrior Way!

Sandy Horn
COO Warrior Invictus



A team of skilled warriors

The culture of WIN and its member companies fosters the growth of our employees. We embrace a work-hard, play-hard atmosphere, striving for an open, collaborative culture in which employees work hard and support each other to accomplish goals.

We reward hard work and commitment, offering a rich and competitive benefits program with a generous 401(k) match, Health, Vision, Dental and Life Insurance, generous Paid Time Off and Holiday Schedule, Wellness Program, Special Events and much more! We invest in our employees' training and development with Tuition Reimbursement, support for industry designations and licenses, a cyber security program and a Learning Management System.

“Our goal is to hire skilled Warriors and help them advance in our organization.”

Noreen Smith, Director of Human Resources

Warrior offers a competitive compensation and benefits package. Eligible employees can participate in a 401K plan in which the company matches dollar-for-dollar up to 5%. Warrior offers a trajectory for advancement by focusing on training and development.

Know any potential Warriors? Contact us! 708.325.5387
WarriorInsuranceNetwork.applicantpro.com



our portfolio
of companies

First Chicago Insurance Company

With roots tracing back to 1920, First Chicago Insurance Company (First Chicago) recently celebrated its 100th anniversary. Founded to serve the needs of Chicago ice producers, the company has evolved into a multi-line insurance carrier, offering Personal Auto (Preferred and Standard), Commercial Auto, Public Transportation, and General Liability insurance.

First Chicago has also responded to the changing exposures and needs of independent producers by offering optional niche insurance endorsement coverages such as Contents PLUS Renters, Transportation Network Coverage, and Emergency Roadside Assistance Coverage to enhance their personal lines auto insurance offerings.



The Warrior Code

Serve and Protect

Michael Kaper, Chief Operating Officer FCIC

We take the Warrior virtue of “serve and protect” very seriously. Therefore, we continuously work to position our producers for success with great products and outstanding customer service. Our valued agency partners and customers can feel confident knowing the insurance they count on will be there to help protect them when they need it most.

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our portfolio
of companies

United Security Insurance Company

A regional insurer since 1973, United Security Insurance Company (United Security) specializes in providing individuals and families with a variety of products and plan choices to meet their individual needs.

United Security's focus has always been on providing quality products and service to policyholders, and looks to expand our corporate footprint through affordable coverage and exceptional service.

Our product portfolio includes Personal Auto (Standard) Insurance with unique endorsements as well as competitive rates and commissions.



The Warrior Code

Collaboration

Lisa Cordero, Chief Operating Officer USIC

Collaboration is so much more than just a concept. It is the lifeline of our organization. The way of a true warrior. We leverage our diversity, knowledge and experience to work together to achieve a common goal. We collaborate as warriors to do the right thing, and make a difference for our employees, our agency partners and our customers.





our portfolio
of companies

West Virginia National Auto Insurance Company

West Virginia National Auto Insurance Company (West Virginia National) was originally founded in 1998 and became the newest member of WIN in 2024. West Virginia National is one of the oldest domiciled non-standard auto carriers in the state of West Virginia.

The addition of West Virginia National strengthens WIN by allowing us to extend our reach into the state of West Virginia and the Mid-Atlantic region. It also expands our team of member companies that are a part of WIN. West Virginia National currently offers a non-standard auto insurance product via independent agencies throughout West Virginia, and in the near future, Virginia.



The Warrior Code

Positive and Fearless Attitude

James W. Buchanan, Jr., President WVNAIC

A warrior is someone who is determined. They use courage to keep moving forward. As a workplace warrior this is one trait that WIN and its member insurance companies embrace. This mindset helps to fuel WIN's expansion as it works toward its long-term goal of becoming a super-regional insurance provider.

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Texas Ranger

Introduced in 2018, Texas Ranger MGA is currently looking to further its imprint within Texas with the Texas Ranger Personal Auto insurance (Standard) product which values physical damage coverage based on the vehicle's value today rather than its original value. The program is designed to provide flexibility within underwriting, pricing, and claims service, all of which will enable insurance agencies to sell the Renegade product in the standard auto insurance lines.

WIN is currently looking for independent insurance agency partners who are both professional and consumer friendly. The company's objective is to align themselves with agencies known for their customer service, as well as remain committed to providing competitively priced products to consumers. Texas Ranger MGA customers receive superior service with every interaction.

The Warrior Code

Loyalty

Dave Alessi, Vice President of Sales and Marketing

To help foster the growth and success of our valued producer partners, WIN and its member insurance companies work diligently to build a strong partnership with them. Within the Marketing department we have a team of State Marketing Managers, Marketing support staff, and Training team who are dedicated to our producer's success.



our portfolio
of companies

Lonestar MGA, Inc.

Lonestar MGA, Inc. was created in 2004 and has been a great addition to WIN, along with its sister company, Texas Ranger MGA. Known for outstanding Personal Auto (Standard) products and its exceptional claims service, Lonestar's long range goals include increasing market presence and expanding agency appointments.



The Warrior Code

Decisiveness

Terry Allen, Vice President of Sales and Marketing

A warrior embodies a mindset that allows them to show up in a way that inspires them to do more. Warriors find the courage to move forward regardless of the circumstances. This decisive spirit is evident as our team evaluates expansion into new states and markets, planning our next course of action, and working to resolve challenges we face.

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Leading edge technology

WIN's three-prong technology integration is the fuel that will orchestrate continued growth, enhanced customer service, and expanding capabilities.

1. Make systems highly available and resilient in the face of cyber security threats.
2. Improve core platforms to achieve process efficiencies in underwriting, claims and billing, as well as to launch new products in markets more quickly and efficiently.
3. Enhance user experience so our producers and customers enjoy a seamless experience across our websites, new self-service portals, and voice recognition phone systems.

We're in the midst of a ten year program that is producing improved capabilities and bringing excellence to our partners.



"We're using technology to build a world class portfolio of products and services."

Sumit Roy, Chief Information Officer

WIN is leveraging technology to meet the challenge of growing revenue while containing costs. Cloud infrastructure, advanced phone systems, and cyber security makes us more accessible, nimble and secure. Using the right technologies to deliver a world class portfolio of products and services will make all the difference for our customers and producers.



Where you'll find WIN

Today and tomorrow

WIN's insurance carriers' unique portfolio of quality, well underwritten products are available in regions across the country.



Preferred Auto



Standard Auto



Commercial Auto



Public Transportation

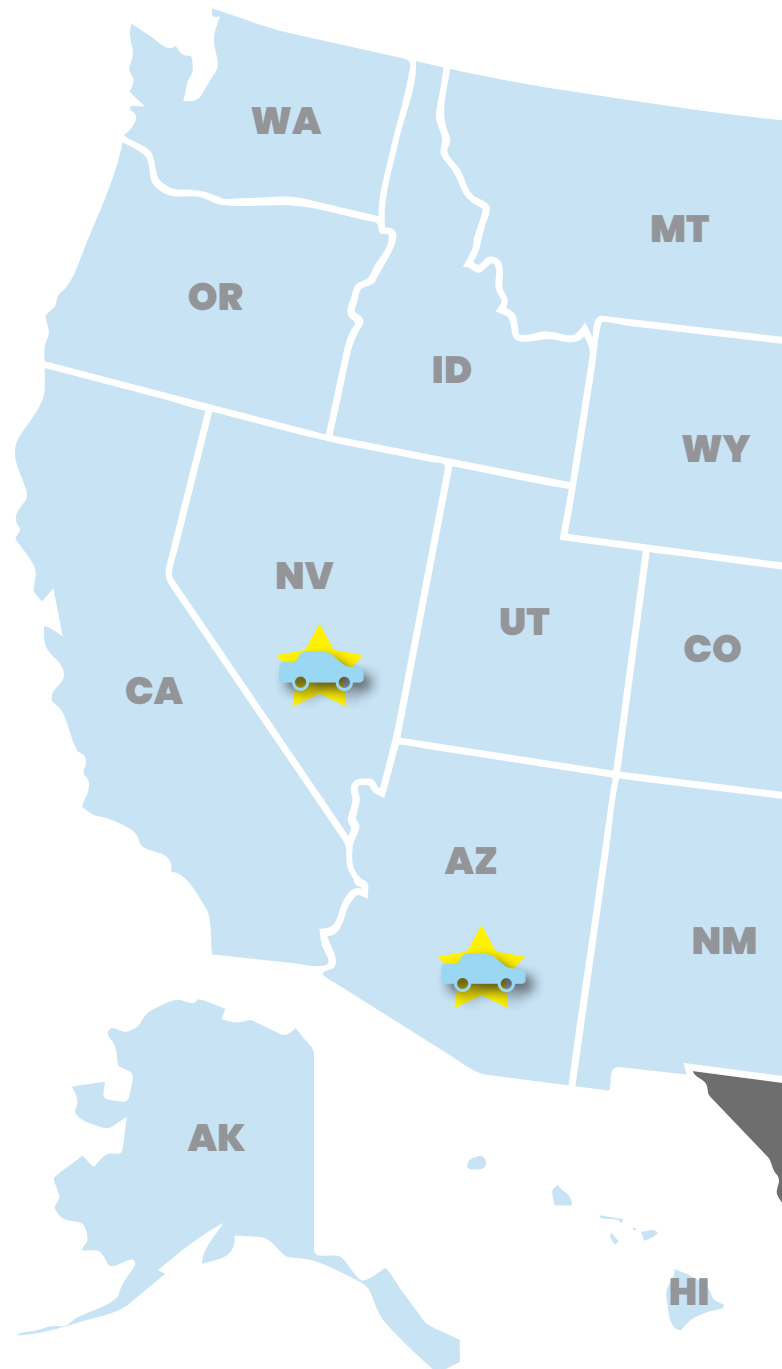


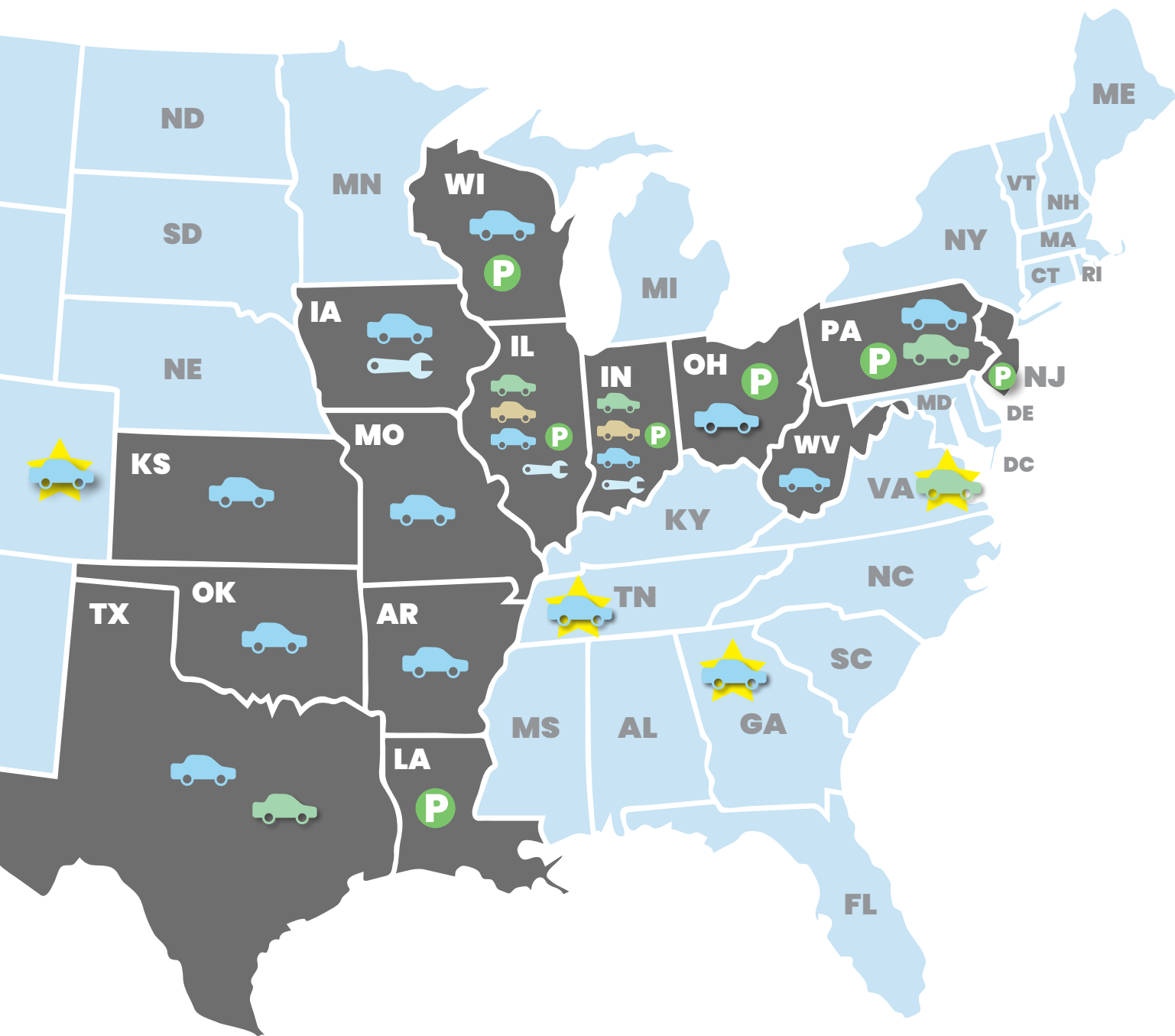
Artisan General Liability



More coming in 2024 and 2025!

Products listed above are offered by First Chicago Insurance Company, United Security Insurance Company, West Virginia National Auto Insurance Company, Home State County Mutual Insurance Company, and Old American County.







Warrior Insurance Network

WIN is a marketing organization that serves a select group of insurance carriers, managing general agencies and independent insurance agents who offer a diverse array of personal auto, and commercial line insurance products, across a wide range of states that is always growing.

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Visit us today to become a part of all that WIN has to offer!

WarriorInsuranceNetwork.com